



HAMILTON ASSOCIATES

**Hamilton Associates Group, LLC
CFO Consulting Services**

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Overview

HAMILTON ASSOCIATES was founded for the purpose of providing CFO consulting services to owners and senior managers of private businesses, which are in the early stages of development or experiencing major changes.

This may be a period of exciting entrepreneurial growth or reorganization.

HAMILTON ASSOCIATES can provide its clients with a level of objective service which compliments and expands their present capabilities.

Services can be offered on an interim or part-time basis. All services are designed to meet the current needs of the client, while also looking at a long term perspective. Services rendered are always in a value added mode, i.e. increasing operating cash flow.

Get the benefits of a seasoned professional in a flexible, cost-effective manner.

CFO Consulting Services

The principal activities of HAMILTON ASSOCIATES are providing CFO consulting services. Some examples of these services are as follows:

- Business Planning
- Banking Relationships
- Budgeting
- Advisory Role
- Cash Management
- Financial Controls
- Periodic Financial Reviews
- Assistance with Compliance Audits

Also, an extensive network of professionals is available with expertise in the following areas:

- Accounting
- Audit
- Legal
- Tax
- Environmental Compliance
- Safety Compliance
- Insurance Review and Analysis
- Management Information Systems

Approach

Initial complimentary consultations are held to determine the nature and requirements of the engagement.

A schedule is defined with short-term and long-term goals. You will receive the services of a principal of the company. An associate is not assigned to your situation.

If it is determined that HAMILTON ASSOCIATES services are not appropriate, a referral to other professionals in the network will be attempted.

Fees are structured to meet the requirements of the client. They can be based on per diem or hourly rates for consulting services, or on a contingency basis upon successful completion of the assignment.

Typical Client

Private companies are the main focus. Companies in the small and mid-size revenue ranges are ideal. All sectors of the economy are serviced, ranging from manufacturing to distribution and retail.

Ideally, a role as a continuing advisor is developed. This allows for a continuing relationship for additional assignments or as an independent sounding board for management.

Referrals are made from other clients, lawyers, bankers, and other professionals who are familiar with the high level of service which can be provided by HAMILTON ASSOCIATES.

About Us

Dennis Cusick provides CFO consulting services to owners and senior managers of private businesses, which are in the early stages of development or experiencing major changes. He also serves as part-time CFO for companies not yet ready to employ a full-time CFO.

Experience

- CFO, Twin Rivers Technologies, a manufacturer of natural chemicals for the soap and cosmetic industry and an innovator in renewable fuels
- CFO, Seaquest Partners, a financial services group
- VP-Finance/Treasurer, Knight Medical, a manufacturer of hi-tech medical instruments

Dennis Cusick has spent the last 30 years as a financial professional. For the last 12 years, he was CFO of Twin Rivers Technologies. During that time, the company's revenues grew from zero to approximately \$250 million. He developed and managed all financial and accounting and MIS systems. He also managed all aspects of capital management, banking requirements, and investor relations.

Dennis was responsible for all M&A activity. These activities resulted in three major acquisitions and expansion from a single-site facility covering New England, to a 12-site manufacturing/delivery/warehousing network servicing North America.

Decades of hands-on operating experiences in other high growth business have exposed Mr. Cusick to all types of opportunities such as:

- Start-Up Financing
- Growth Phase Financing
- Venture Capital Financing
- MIS for Mutli-Site Locations
- Acquisition of Out-of-State Businesses
- Sale of 2 Private Companies which Provided Liquidity to Owners

Education

Suffolk University, MBA
Salem State College, BS in BA